

# Stop Stealing Sheep & Find Out How Type Works

Erik Spiekermann & E.M. Ginger



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### Chapter 1

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Picture yourself in a world without type. True, you could do without some of the ubiquitous advertising messages, but you wouldn't even know what the packages on your breakfast table contained. Sure enough, there are pictures on them – grazing cows on a paper carton suggest that milk is inside, and cereal packaging has appetizing images to make you hungry. But pick up salt or pepper, and what do you look for? S and P!

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If you think that the choice of a typeface is something of little importance because nobody would know the difference anyway, you'll be surprised to hear that experts spend an enormous amount of time and effort perfecting details that are invisible to the untrained eye.

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Food and design: how often do we buy the typographic promise without knowing much about the product? Stereotypes abound – some colors suggest certain foods, particular typefaces suggest different flavors and qualities. Without these unwritten rules we wouldn't know what to buy or order. The same thing happens when you have a glass of wine. While you might be perfectly happy with whatever you're drinking, someone at the table will make a face and go on at length about why this particular bottle is too warm, how that year was a lousy one anyway, and that he just happens to have a case full of some amazing stuff at home that the uncle of a friend imports directly from France.

Does that make you a fool or does it simply say that there are varying levels of quality and satisfaction in everything we do?

While it might be fun to look at wine labels, chocolate boxes, or candy bars in order to stimulate one's appetite for food or fonts (depending on your preference), most of us definitely do not enjoy an equally prevalent form of printed communication: forms.

If you think about it, you'll have to admit that business forms process a lot of information that would be terribly boring to have to write fresh every time. All you do is check a box, sign your name, and you get what you ask for. Unless, of course, you're filling out your tax return, when they get what they ask for; or unless the form is so poorly written, designed, or printed (or all of the above) that you have a hard time understanding it. Given the typographic choices available, there is no excuse for producing bad business forms, illegible invoices, awkward applications, one's ridiculous receipts, or bewildering ballots. Not a day goes by without one's having to cope with printed matter of this nature. It could so easily be a more pleasant experience.

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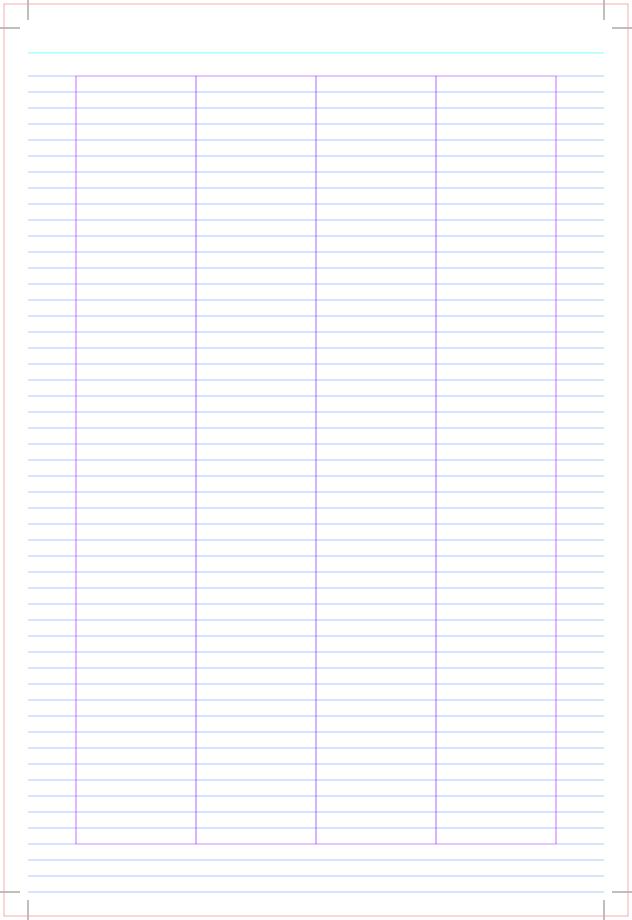
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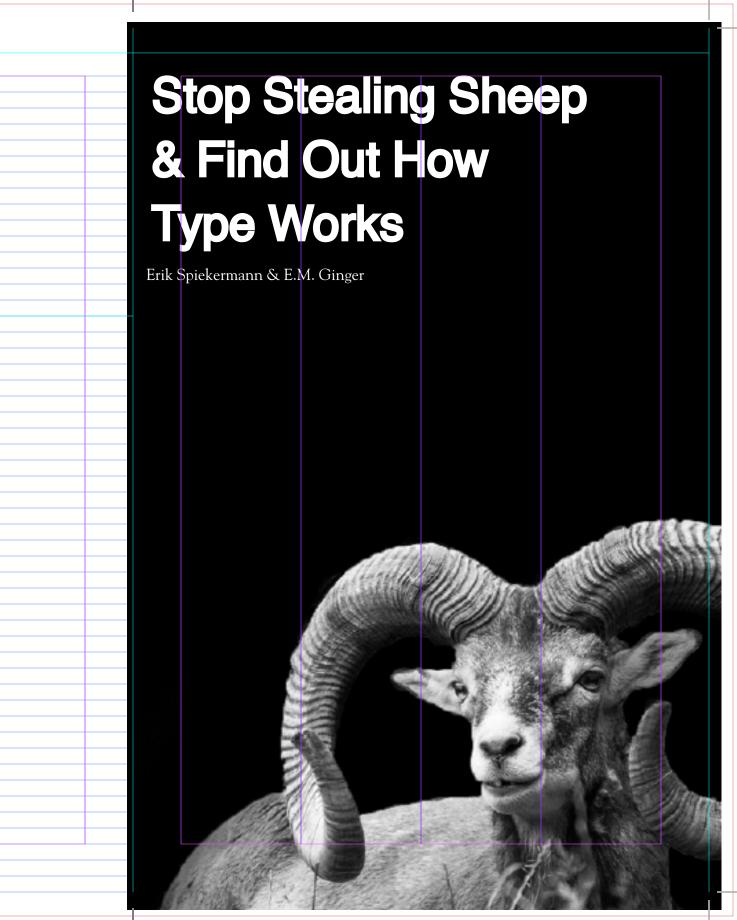
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